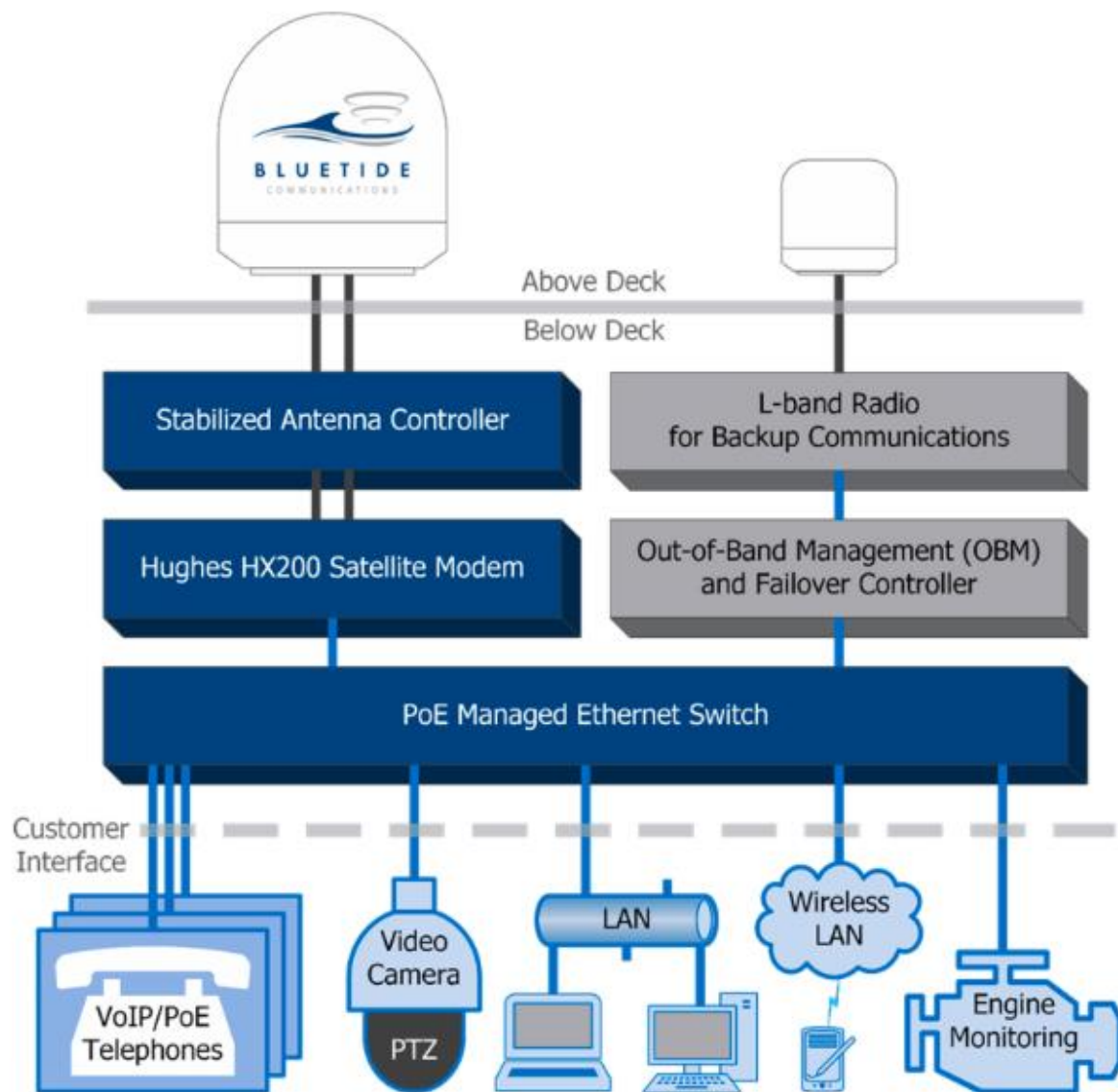




**B L U E T I D E**

COMMUNICATIONS

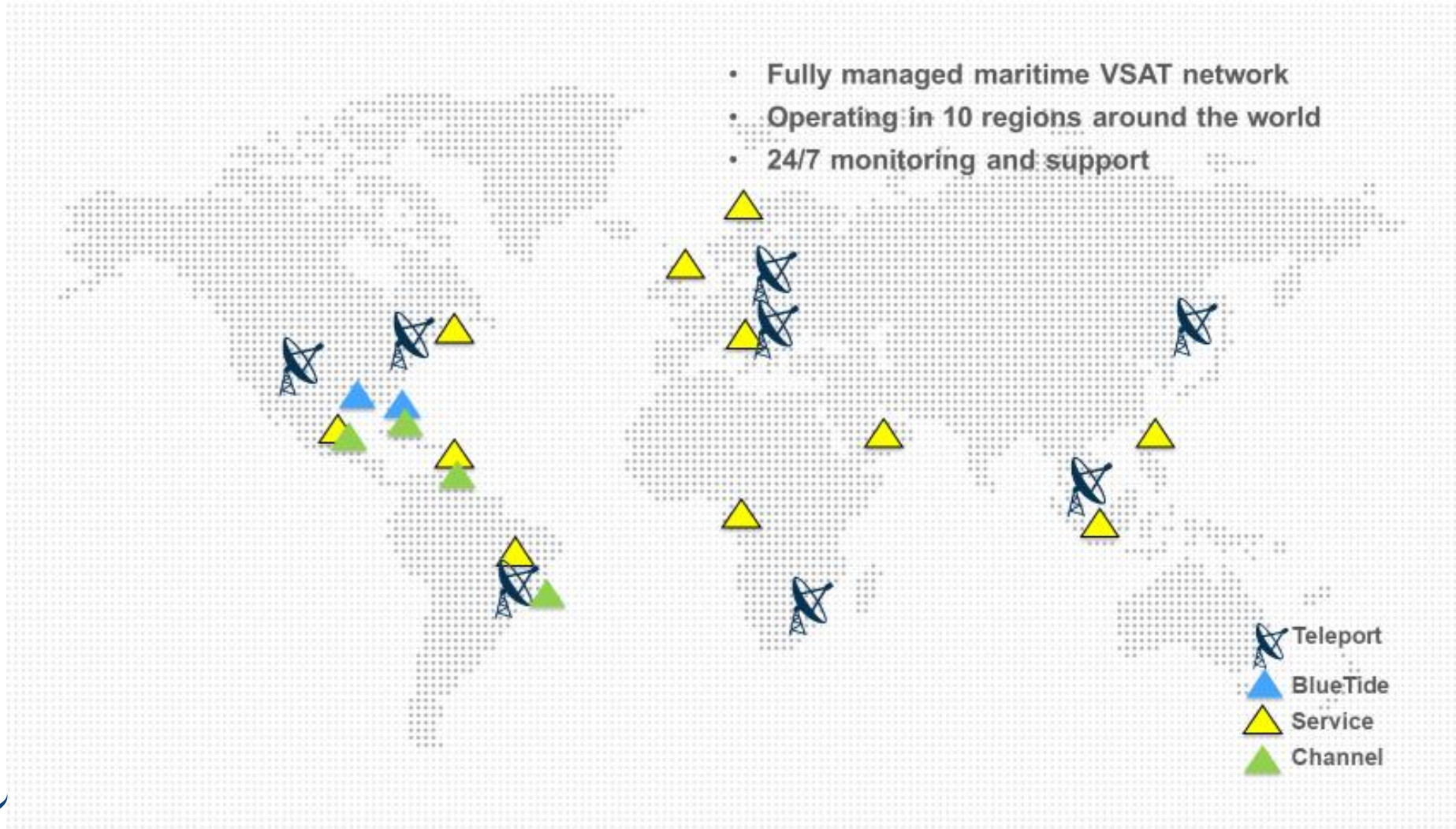




# BlueTide Communications

The Power to Reach People

- Fully managed maritime VSAT network
- Operating in 10 regions around the world
- 24/7 monitoring and support



# Business Case

- Do commercial ships benefit from a “always on” internet connection?  
Of course.
- But a simple IP connection alone does not add value.
- What adds value is the optimization of operational and corporate processes:
  - Realtime weather forecast
  - Corporate software / reporting
  - Managment (engine monitoring, fuel consumption, BIG DATA, Digital Charting)





Corporate

Safety

Operations

Crew



IT



## Summary

- BlueTide focuses on tailored customer service, and end-user experience
- BlueTide's global satellite coverage reach, managed services, integrated networks and security provides unique capabilities and advantages
- BlueTide's experience in being agile, transparent and focused on end user should match well with your company and any value added services to optimized operations.
- Overall, the combination of BlueTide with our partners Cobham and Orange has proven to equal a good value proposition.

